



ISTJ Report

ISTJ - The Logistician

ISTJ

Introverted Sensing with Extraverted Thinking

As an ISTJ, your primary mode of living is focused internally, where you process information using your five senses in a literal, concrete fashion. Your secondary mode is external, where you deal with things rationally and logically.

The ISTJ is

- technical in nature and depend on their ability to use and remember important facts and details
- delivers a real product or service in a thoughtful, logical, and efficient way, preferably using standard operating procedures
- independent and uses their excellent powers of concentration to complete projects and / or tasks.
- happy in a stable and traditional environment, where they are not required to take unnecessary risks or use untested or experimental approaches.
- capable of producing results that are tangible and measurable, where precision and exacting standards are used and respected

ISTJs are characterised by their decisiveness in practical affairs. They are the guardians of time-honoured institutions and are very dependable. Their defining characteristics of integrity, practical logic and tireless dedication to duty make ISTJs a vital core to many organisations that uphold traditions, rules and standards, such as law offices, regulatory bodies and the military.

ISTJ - The Logistician

People with the ISTJ personality type enjoy taking responsibility for their actions and take pride in the work they do. When working towards a goal, ISTJs hold back none of their time and energy completing each relevant task with accuracy and patience.

ISTJs don't make many assumptions, preferring instead to analyse their surroundings, check the facts and arrive at practical courses of action. ISTJ personalities are no-nonsense, and when they've made a decision, they will communicate the facts necessary to achieve their goal, expecting others to grasp the situation immediately and to take action. ISTJs have little tolerance for indecisiveness and lose patience even more quickly if their chosen course is challenged with impractical theories, especially if key details are ignored. If challenges become time-consuming debates, ISTJs can become noticeably angry as deadlines tick nearer.

ISTJs can be counted on to conserve the resources of the institution they serve and bring to their work a practical point of view. They perform their duties without flourish or fanfare, therefore the dedication they bring to their work can often go unnoticed and unappreciated.

Whether at home or at work, this Type is rather quiet and serious. ISTJs are extraordinarily persevering and dependable. The thought of dishonouring a contract would horrify a person of this Type. When they give their word, they give their honour. Laziness and dishonesty is the quickest way to get on ISTJs' bad side. Consequently, people with the ISTJ personality type often prefer to work alone, or at least have their authority clearly established by hierarchy, where they can set and achieve their goals without debate or without worrying over other's reliability.

ISTJ - The Logistician

ISTJs have sharp, fact-based minds, and prefer autonomy and self-sufficiency than relying on someone or something else. Dependency on others is often seen by ISTJs as a weakness, and their passion for duty, dependability and impeccable personal integrity prevent them from falling into such a trap.

ISTJs are patient in their work and with procedures within an institution, although not always patient with the individual goals of people in that institution. ISTJs will see to it that resources are delivered when and where they are supposed to be; material will be in the right place at the right time. ISTJs would prefer that this be the case with people, too. Often people fail to see an ISTJ's vulnerability to criticism.

ISTJs interest in thoroughness, details, justice, practical procedures, and smooth flow of personnel and material leads this Type into occupations where these preferences are useful. For example, ISTJs make excellent bank examiners, auditors, accountants, or tax inspectors. Investments in securities are likely to interest this Type, particularly investments in blue-chip securities. ISTJs are not likely to take chances either with their own or other's money.

ISTJs can handle difficult, figures and detail and make sense of them. They are reliable and stable, which makes them excellent supervisors. For example, being in charge of a ward in a hospital, a library, or business operations. They can handle the duties of a mortician, a legal secretary, or a law researcher. High-school teachers of business, home economics, physical education, and the physical sciences are often found to be ISTJs.

ISTJ - The Logistician

The sense of personal integrity is core to ISTJs and goes beyond their own minds – ISTJ personalities adhere to established rules and guidelines regardless of cost, reporting their own mistakes and telling the truth even when the consequences for doing so could be disastrous. To ISTJs, honesty is far more important than emotional considerations, and their blunt approach leaves others with the false impression that ISTJs are cold, or even robotic. People of this Type may struggle to express emotion or affection outwardly, but the suggestion that they don't feel, or worse have no personality at all, is deeply hurtful.

ISTJs need to remember to take care of themselves – their stubborn dedication to stability and efficiency can compromise those goals in the long term. Others can lean ever-harder on them, creating an emotional strain that can go unexpressed for years, only for this to finally come out after it's too late to fix. If they can find co-workers and spouses who genuinely appreciate and complement their qualities, who enjoy the brightness, clarity and dependability that they offer, ISTJs will find that their stabilising role is a tremendously satisfying one, knowing that they are part of a system that works.

As a husband or wife, the ISTJ is a pillar of strength. They are loyal and faithful, take responsibilities within the family very seriously and give lifelong commitment to these. Duty is a word the ISTJ understands. The male ISTJ's concept of masculinity is patriarchal. The male ISTJ sees himself as the breadwinner of a family, although he can accept a working wife — as long as responsibilities to children are not overlooked.

As parents, ISTJs are consistent in handling children, and the rules of the family are made clear. A rebellious, nonconforming child may have a difficult time with an ISTJ parent — and vice versa. As a child, the ISTJ is apt to be obedient and a source of pleasure to parents and teachers.

ISTJ - The Logistician

ISTJs have a distaste for and distrust fanciness in speech, dress, or home. A neat, orderly, and functional home and work environment is preferred. Durability of furnishings are primary concern, aesthetics being given slim consideration. The clothes an ISTJ wears tends to be practical and durable rather than in the latest style or luxurious and they tend not to be attracted by exotic foods, beverages, or places.

Male ISTJs may enjoy stag, men-only parties and use different sort of language when only men are present. The yearly hunting or fishing trip as a male ritual is often a part of recreation for an ISTJ. More than the female, the ISTJ male is apt to be involved in community service organisations that transmit traditional values to the young, such as Boy Scouting. The ISTJ takes particular delight in festive occasions held the context for rituals, for example, weddings, holiday feasts, and birthdays. At work, the ISTJ is apt to see the holiday office party as a necessary nuisance and would be likely to participate and enjoy these events.

ISTJ - The Logistician

Work-Related Strengths

- Stable, dependable and can be counted on to follow through on commitments
- Precision and accuracy and a desire to get the job done right the first time
- Follows established routines and policies
- The ability to focus and concentrate on one task at a time in great depth
- The ability to work alone and independently
- Sharp organisational skills
- Thoroughness and close attention to the specifics: facts and details
- A belief in the value of a traditional structure and the ability to work within it
- A great maintainer of organisations and institutions

Work-Related Weaknesses

- May have trouble adapting to changing systems
- May need to see practical applications to accept new ideas
- Tends not to like change; may be inflexible
- May not understand needs different from their own
- May underestimate themselves and their contribution to the organisation

ISTJ - The Logistician

Using your strengths is easy.

The secret to success for an ISTJ is learning to:

BE OPEN TO POSSIBILITIES.

CONSIDER THE IMPLICATIONS FOR PEOPLE.

EMBRACE CHANGE.



: 0161 244 8884



: info@ei4change.com



: ei4change.com